

# Finance and Accounting Services Exclusively for Nonprofits



At Vasquez + Company LLP our mission is to improve the effectiveness and efficiency of nonprofits. Our bookkeeping, accounting, audit preparation, and tax services are affordable and cater to every nonprofit.



**Any State**



**Any Accounting Need**



**Any Staff Size**



**Any Sector**



**Any Revenue Size**

Vasquez's nonprofit Finance and Accounting Outsourcing (FAO) practice brings a credible industry footprint for serving nonprofit organizations in California for over 50 years. Our FAO team has served 1,000s of organizations throughout the State, nationally, and internationally, from single tax-exempt organizations to a complex mix of related for-profit and nonprofit entity structures.

As your organization's vision grows, so do the requirements for financially based consulting, financial reports, and government-mandated filings. Vasquez has nonprofit industry experts who will embrace your vision and ease concerns in these essential areas. We will strive to understand your business and to provide you with the information and accounting assistance you need to conduct your operations more effectively.

## Experience Positive Change

Learn about how Vasquez + Company's nonprofit Finance and Accounting Outsourcing (FAO) services will help you reach your organization's goals.

[Schedule a Call](#)

or

[Request a Quote](#)

Whether you decide to outsource your nonprofit finance and accounting back-office functions and/or your tax returns or audit preparation, you can rest assured we will provide personalized services designed to meet the specific needs of your organization.

From providing monthly financial reports and crafting complex budgets to strategizing cash flow control, our accountants are here to help you optimize the financial operations of your nonprofit while positioning the organization for sustained growth and continued success.

## All Vasquez FAO Clients Receive



### A Fully Staffed Accounting Team

Each one of our clients (regardless of size) is supported by a team of nonprofit FAO specialists led by a dedicated/primary accountant.

This means you'll always get continuous service, no matter how complex or minor your accounting needs are.





### Access to Expertise

Have a complex accounting scenario? We have worked with some of the nation's largest tax exempt entities and have deep experience in solving issues and providing insights. All Vasquez FAO clients are backed by a fully staffed accounting department, including CPAs. We have experts when you need them.

Our FAO accounting department is fully prepared to take on the most difficult audit preparation, restricted fund accounting, budget preparation and reporting, tax issues, and more.



### Enhanced Internal Controls

Vasquez segregates duties and provides control activities to provide an internal line of defense for your nonprofit.

Ensuring the proper procedures and policies are in place at your organization helps establish continuous reliability and security for your nonprofit's financial data.

We utilize cloud-based solutions to create and pay bills, process invoices, and collect revenues. With Bill.com we increase AP/cash controls with custom user roles, permissions, and approvals.



# Capability Statement

## Who we are

Vasquez + Company LLP is a full-service CPA firm with more than 50 years of experience in providing tax, audit, and accounting services to local governments, special districts, nonprofit organizations, and private companies. We have offices located in Los Angeles, Fresno, Sacramento, San Diego counties, and Manila, Philippines. We are certified as MBE with the Supplier Clearinghouse for the Utility Supplier Diversity Program of the California Public Utilities Commission.

### Vasquez Nonprofit Industry

## Learn about our Finance and Accounting Outsourcing (FAO) services and how we bring value to our clients

Vasquez enables nonprofit organizations to scale finance and accounting resources as needed instead of hiring, training, and paying salaries and benefits of full-time employees.

### We focus on the following points for you:

- ✓ Streamlining and shortening of annual compliance processes, such as audit and Form 990 preparation
- ✓ Strategic financial insights and guidance
- ✓ Strengthening of your internal controls
- ✓ Access to advanced technology platforms
- ✓ Timely and accurate accounting and reporting
- ✓ Identification and management of financial risks

By going beyond numbers and reporting, our services can help organizations better understand their business, strengthen their internal controls, better manage risk, and improve procedures – bringing trust and credibility to the organization's financial picture.

Our FAO team consists of seniors, supervisors, and managers – professionals experienced in the nonprofit industry and compliance requirements. Partners and Principals are involved throughout the engagement, providing their knowledge, expertise, and oversight.

Vasquez value-added services include recommendations on operational or administrative efficiencies, business strategies, and other items that we perceive to be of benefit to you and that go beyond internal control-related matters. Our observations and suggestions for operational improvements are communicated only as information for the benefit of management and not as criticisms or deficiencies.

The depth of experience of our nonprofit FAO professionals enables Vasquez to provide financial capabilities across the organization.

The Vasquez FAO Practice serves a wide variety of tax-exempt organizations nationwide, including some of the largest NPOs in the country. Our services are affordable and appropriate for any nonprofit. Our professionals are dedicated to providing guidance and planning ideas that can help your organization maintain exempt status, minimize unrelated business income taxes and comply with applicable federal or state laws and regulations.

### **At the accounting and transaction processing level, we can provide:**

- Standardized processes, including robotic process automation
- Relevant, reliable, and timely reporting
- Leading technology solutions
- Built-in internal controls

**At a more strategic level, our services can provide support and experience at the controller and chief financial officer (CFO) levels, including:**



Consultative advising



Training for nonfinance professionals who can benefit from a better understanding of data and financial reporting



Financial planning and analysis



Ratios and analytics



Forward-looking strategic insight



Oversight of all outsourcing services

# What Differentiates Us?

Vasquez remains at the forefront of finance and accounting services for nonprofit organizations, enabling us to provide a myriad of benefits, including the following:

## Mature practice

Our experienced professionals know how to implement a smooth outsourcing transition and run a strong finance and accounting department.

## State-of-the-art technology and processes

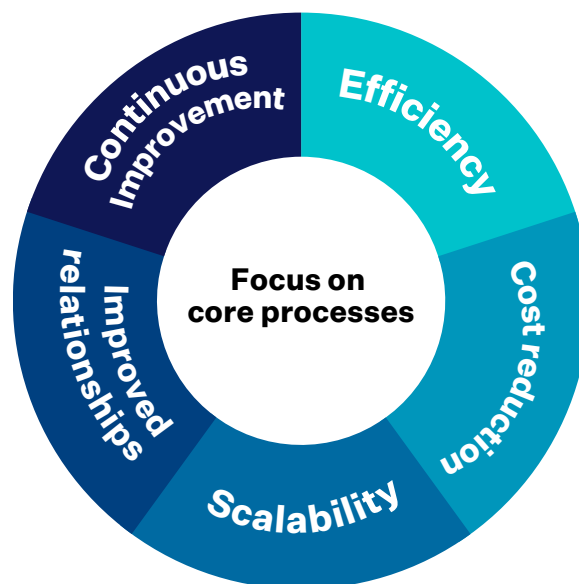
Our client onboarding and implementation process is supported by a specialized project team well-versed in tax, accounting, and audit subject matter as well as technology and back-office processes. Our team ensures that each client implementation adheres to our standards and best practices while meeting individual client requirements. We provide your organization with real-time visibility of data and metrics through a suite of cost-effective cloud-based solutions.

## Experienced industry professionals

Vasquez FAO advisors have deep nonprofit experience, enabling us to advise not only on tax, accounting, and audit matters but also on operational matters, working closely with an organization's management and board of directors.

As nonprofit organizations aim to stay competitive and ahead of the game, they should consider the value of having a strong finance and accounting back-office without the worries of turnover, so that leadership can focus on the organization's mission.

**Benefits of finance and accounting outsourcing**



# Your Finance and Accounting Outsourcing (FAO) team office extension

Vasquez, in every engagement, stays true to its philosophy. Our FAO team is comprised of industry specialists who are grounded in their culture and values. Training and mentoring programs are continuously implemented to keep up with industry standards, and we have a wide range of national resources that our clients can further maximize to simplify operations while strengthening effectiveness.

Our FAO team aims to:

Respond to  
**your needs**

Earn  
**your trust**

Contribute to  
**your success**



See how the Vasquez FAO team can help your nonprofit with its back-office finance and accounting needs.

[Talk to an expert](#)



# CONTACT US

Vasquez + Company LLP has over 50 years of experience in performing audit, accounting, and consulting services for all types of governmental entities and nonprofit organizations, and their tax-exempt and for-profit subsidiaries.

Vasquez is a member of the RSM US Alliance.

[Talk to us](#)

## FAO Leadership



### **REGINA L. PRINCE, CPA**

Partner, Tax Practice Leader  
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- / Former KPMG Tax Partner-In-Charge of the West Region Exempt Organizations Tax Practice
- / Tax Practice Partner-in-Charge providing tax advisory, compliance, and consulting services
- / Oversees all aspects of the tax and FAO departments
- / Career Nonprofit Specialist



### **JOANNE JUNG, CPA**

Tax Director  
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- / Former KPMG Exempt Organization Specialist
- / Over 15 years of specializing in nonprofit organizations
- / Tax Director providing compliance and consulting services
- / In charge of training and managing the FAO Department



### **GILBERT R. VASQUEZ, CPA**

Managing Partner  
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- / Past President of the California Board of Accountancy
- / Ensures that the Vasquez team is meeting all expectations and commitments



### **ARCHIBALD C. PURVIS**

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- / Over 35 years of global account management experience
- / Oversees the critical importance of driving efficiency in nonprofit business and operational management

Los Angeles \ San Diego \ Irvine \ Sacramento \ Fresno \ Phoenix \ Las Vegas \ Manila, PH



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**RSM**

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